

To a patient with a pressure injury,
OutcomesMatter™

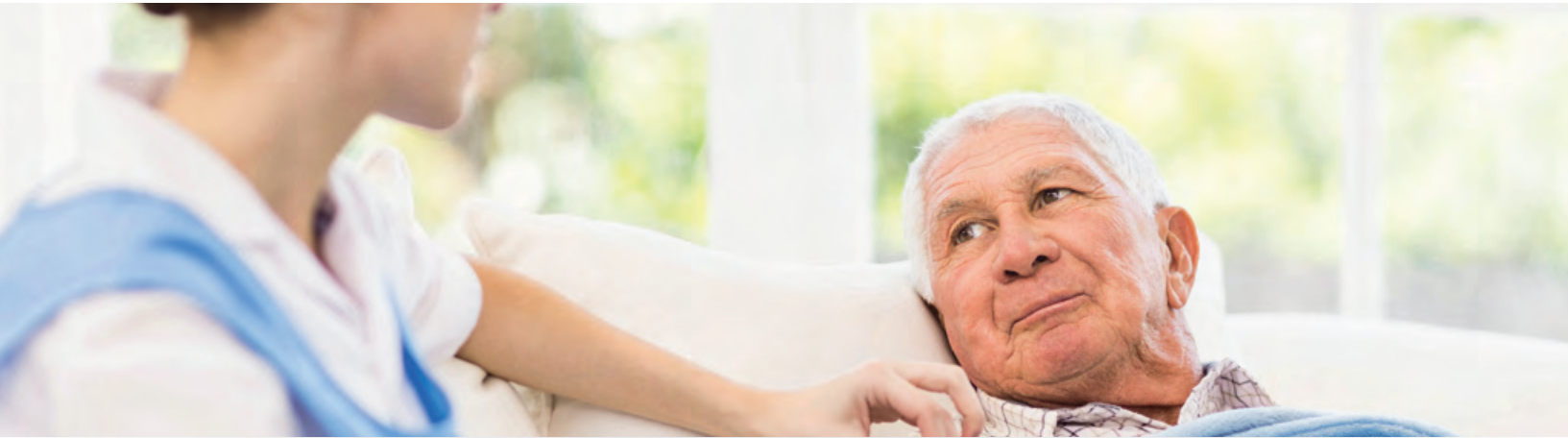


 **Ethos™** Therapy Solutions

Helping you manage your patients with pressure injuries.

Pressure injuries affect the quality of life and functional recovery of your patients and residents. Critical to the plan of care for the treatment of pressure injury is the right surface to redistribute pressure.

With access to a wide range of therapy surfaces, **Ethos™ Therapy Solutions** is well positioned to help balance patient needs with payer requirements for medical necessity.



Our specialists support the clinician, caregiver, and patient to help meet clinical care goals. You can trust our dedicated team to provide the highest quality products, delivered with care and compassion to your patients.

Our process is simple.



Collaborate

Communication is fundamental during care transition and throughout the treatment plan. That's why our **Therapy Consultants** engage with the health care team throughout the care episode. We help align your treatment goals and the patient's needs to the most appropriate support surface, then communicate therapy expectations with the patient and caregiver.



Learn

Education is an essential tool for clinicians, patients, and caregivers to achieve optimal clinical results. Our clinical programs include support surface selection, wound assessment and staging, and documentation to help keep staff current.

Our **Technical Specialists** provide onsite patient/caregiver training to support safe use of our products and to reinforce to patients the support surface was ordered by their clinician as part of their treatment plan – compliance to therapy is essential.



Heal

Wound healing is complicated, and the clinical care plan is often dynamic. Our **Client Navigators** help guide the clinician through the authorization documentation to support medical necessity. We monitor patient progress with the clinician monthly and, together, evaluate patient progress to confirm continued medical need or to explore surface options most appropriate for the patient's current wound status.

Supported by quality products to help meet treatment goals.

Group 2 Therapy Surfaces

Overlays and Mattress Replacements



E0371 ROHO® SOFFLEX® 2



E0277 Protokt® Aire 4000DX



E0277 Lumex® LS200

Group 3 Therapy Surfaces

E0194 Airus™ A210
Air Fluidized Therapy



E0194 Clinitron® Rite Hite®
Air Fluidized Therapy



E0194 Clinitron® At Home®
Air Fluidized Therapy

Emerg®
Auto-Emersiontherapy™





- More than 2.5 Million people develop a pressure injury each year at an annual cost of \$11 billion.*
- An estimated 160 people die each day from pressure injuries.*

* Agency for Healthcare Research and Quality, Rockville, MD; Preventing Pressure Ulcers in Hospitals

Clinically focused to promote healing.

Pressure Injury	Stage 1 or Single Stage 2 Pressure Injury	– Multiple Stage 2 Pressure Injuries – One Stage 3 or 4 Pressure Injury – Post Myocutaneous Skin Flap or Graft for Pressure Injury		Stage 3 or 4 Pressure Injury
Mobility	Slightly limited	Slightly limited	Very limited	Completely immobile
Moisture	Rarely moist	Rarely moist – occasionally moist	Very moist	Constantly moist
Friction and Shear	Potential problem	Potential problem	Problem	
Braden Risk	Low to Moderate Risk	Moderate Risk		Moderate to High Risk
Therapy Surface Solutions	E0185 Gel Pressure Pad	E0371 Non-powered Overlay E0372 Powered Air Overlay E0373 Non-powered Mattress	E0277 Powered Mattress Replacement (LAL) E1399 Immersion Therapy	E0194 Air Fluidized Therapy

Adapted from Braden Scale for Predicting Pressure Ulcer Risk; Braden, B. and Bergstrom, M., (c)1988 and typical payer guidelines for support surfaces.

Contact **Ethos™ Therapy Solutions** to start the healing today at **888-861-8612**.



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